

# HATHWAY CABLE & DATACOM LIMITED

Registered Office : "Rahejas", 4th Floor, Corner of Main Avenue & V.P. Road,  
Santacruz (West), Mumbai - 400 054

## UNAUDITED STAND ALONE FINANCIALS RESULTS FOR THE QUARTER ENDED 31ST MARCH, 2010

(Rs. In lakhs)

Particulars	Quarter ended	Year ended	
	31st March 2010	31st March 2010	31st March 2009
	Unaudited	Unaudited	Audited
<b>1. Income</b>			
a. Net Sales/Income from Operations	9,571.23	38,808.79	38,029.41
b. Other Operating Income	298.80	1,196.61	1,536.82
<b>c. Total</b>	<b>9,870.03</b>	<b>40,005.40</b>	<b>39,566.23</b>
<b>2. Expenditure</b>			
a. Employees cost	725.39	3,269.61	3,783.90
b. Pay Channel Cost	2,476.90	10,557.80	11,643.95
c. Operational expenditure	1,740.23	7,045.57	6,508.13
d. Administrative expenditure	2,519.18	9,723.47	9,716.79
e. Provision for Bad and Doubtful debts	427.36	2,358.20	1,409.94
<b>f. Total</b>	<b>7,889.06</b>	<b>32,954.66</b>	<b>33,062.71</b>
<b>3. Profit / (Loss) from Operations before Other Income, Interest, Depreciation &amp; Exceptional Items (1-2)</b>	<b>1,980.97</b>	<b>7,050.73</b>	<b>6,503.52</b>
4. Depreciation / Amortisation / Impairment	1,423.00	8,996.45	8,166.07
<b>5. Profit / (Loss) from Operations before Other Income, Interest &amp; Exceptional Items (3-4)</b>	<b>557.97</b>	<b>(1,945.72)</b>	<b>(1,662.55)</b>
<b>6. Other Income</b>			
a. Other Income	229.24	599.74	872.10
b. Exchange Fluctuation	10.19	42.71	(668.97)
<b>7. Profit / (Loss) before Interest &amp; Exceptional Items (5+6)</b>	<b>797.40</b>	<b>(1,303.27)</b>	<b>(1,459.42)</b>
8. Interest	1,221.18	5,090.89	4,186.18
<b>9. Profit / (Loss) after Interest but before Exceptional Items (7-8)</b>	<b>(423.78)</b>	<b>(6,394.16)</b>	<b>(5,645.60)</b>
<b>10. Exceptional Items</b>			
a. Exceptional Items (Refer Note 5, 6 and 7)	561.35	1,702.05	4,595.79
b. Prior Period Adjustment	7.19	57.65	273.34
<b>11. Profit / (Loss) from Ordinary Activities before tax (9-10)</b>	<b>(992.32)</b>	<b>(8,153.86)</b>	<b>(10,514.73)</b>
12. Tax expense	1.10	1.10	105.93
<b>13. Net Profit / (Loss) from Ordinary Activities after tax (11-12)</b>	<b>(993.42)</b>	<b>(8,154.96)</b>	<b>(10,620.66)</b>
14. Extraordinary Item (net of tax expense Rs. Nil)	-	-	-
<b>15. Net Profit / (Loss) for the period (13-14)</b>	<b>(993.42)</b>	<b>(8,154.96)</b>	<b>(10,620.66)</b>
16. Paid-up equity share capital (Face Value Rs.10/-)	14,290.51	14,290.51	11,140.33
17. Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	74,297.58	74,297.58	15,482.65
18. Earnings Per Share (EPS)			
(a) Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year	(0.83)	(6.81)	(8.64)
(b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year	(0.83)	(6.81)	(8.64)
19. Public shareholding			
- Number of shares	47,797,600	47,797,600	-
- Percentage of shareholding	33.46	33.46	-
20. Promoters and Promoter Group Shareholding			
a) Pledged / Encumbered			
- Number of shares	-	-	-
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-
b) Non - encumbered			
- Number of shares	95,059,500	95,059,500	-
- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100.00	100.00	-
- Percentage of shares (as a % of the total share capital of the company)	66.54	66.54	-

## Notes to Standalone Accounts

- 1 The above results were reviewed by the Audit Committee on May 12, 2010 and approved by the committee of the Board of Directors in its meeting held on May 15, 2010. The statutory auditors have carried out limited review of the financial results of the Company for the quarter and year ended 31st March, 2010.
- 2 The Company is a Multi System Operator providing Cable Television Network Services, Internet Services and allied services which is considered as the only reportable segment. The Company's operations are based in India.
- 3 The figures for the corresponding periods have been restated, wherever necessary, to make them comparable.
- 4 During the quarter, the Company has issued and allotted 20,000,000 Equity shares of Rs. 10 each at a price of Rs. 240 including a premium of Rs. 230 per equity share aggregating to Rs. 48000 lacs. The equity shares of the Company were listed on NSE and BSE on 25<sup>th</sup> February 2010. The number of ESOPs granted and outstanding as on 31 March 2010 are 964,100 shares
- 5 During the quarter ended 31st March 2010, the Company has re-estimated the useful life of the Set Top Box based on technical and other parameters and has recomputed the depreciation with retrospective effect. The excess depreciation for the first three quarters of the year amounting to Rs 868.35 lacs is adjusted against the depreciation for the quarter and the reversal of depreciation for earlier years amounting to Rs 648.12 lacs is credited to Profit and loss account and shown under Exceptional Item under the quarter.
- 6 Due to certain unforeseen conditions, in the city Chennai Local Cable Operators (LCOs) and subscribers have migrated to competing Multi System Operator (MSO) and other service providers. The Company has removed certain distribution equipments and head end equipments (part of the plant and machinery) from these cities. Some of such assets are already deployed in other states/cities to maximise the economic returns. The Company is in the process of recovering the STBs, smart cards and Modems ( part of Plant and Machinery) having WDV as at 31st March 2010 of Rs 1529.05 lacs which are lying with the LCOs and subscribers, and balance distribution equipments having WDV of Rs 479.63 lacs as at 31st March 2010. Upto 31st March 2010, the exercise of recovery of asset has been partially completed and provision towards loss of assets amounting to Rs. 1158.47 lacs has been recognised and shown under Exceptional Item under the quarter. In view of the management, at this stage, no additional provision is considered necessary.
- 7 Other than the above, Exceptional Items includes provision in respect of advances to certain entities (including subsidiary Companies) amounting to Rs. 121.40 lacs, and write back of provision for doubtful debts made in the earlier quarters for Chennai amounting to Rs. 70.40 lacs.
- 8 Share issue expenses incurred in connection with the IPO of the Company have been adjusted against the Share Premium Account
- 9 The Initial Public Offer (IPO) proceeds have been utilised as per objects as stated in the prospectus dated February 17, 2010.

Particulars	Rs. In lacs	
	Amount Proposed	Amount utilised upto 31 March 2010
<b>Amount received from IPO</b>		<b>48,000</b>
<b>Utilisation of funds upto 31 March 2010</b>		
Acquisition of Customers	24,360	150
Investment in the development of our digital capital expenditure, services and set top boxes	15,640	172
Investment in the development of our broadband infrastructure, capital expenditure and services	8,300	734
Repayment of loans	9,670	-
<b>Total</b>	<b>57,970</b>	<b>-</b>
Less: To be funded by Borrowings	9,970	-
<b>Total</b>	<b>48,000</b>	<b>1,056</b>
<b>Balance Unutilised</b>		<b>46,944</b>

Unutilised Balance has been invested as stated below:

	Rs. In lacs
Mutual funds	41,000
Bank balance	5,944
<b>Total</b>	<b>46,944</b>

- 10 During the quarter, 40 complaints were received and 38 were resolved. 2 complaints were outstanding as on 31 March 2010. No complaints were pending for more than 30 days during the quarter.
- 11 This being the first year of listing, the corresponding figures for quarter ended 31 March 2009, are not provided.

### 12 Additional Information

Consolidated Summarised Results, as per Management Review for FY 2009-10: (Unaudited and not subjected to limited review by the Statutory Auditors)

Turnover - Rs. 73480.19 lacs

EBITDA - Rs. 13773.43 lacs

Profit/(Loss) Before Tax (Rs 4695.57 lacs)

For Hathway Cable & Datacom Limited

Place : Mumbai  
Date : 15/05/2010

Sd/-  
Vinayak Aggarwal  
Director